

TenJet Percutaneous Tenotomy System

| Product Name | Catalog Number | List Price |
|------------------------------|----------------|------------|
| TenJet Single Use Hand Piece | 76000 | \$750 |
| HydroCision Power Console | 52700 | \$7,500 |



TenJet Hand Piece (76000)

Included With Each TenJet Hand Piece (76000)

- Transparent Dressing
- Wound Closure Strips
- Gauze
- Probe Cover with Gel
- Scalpel #11
- Needle 23G x 1.5"
- Syringe 10cc
- Chloraprep 3ml



HydroCision Power Console (52700)

1 Placement Option

- HydroCision power console is placed with a minimum initial purchase of 6 TenJet hand pieces.
- A minimum of 36 TenJet hand pieces are purchased over 18 months (2 per month).
- The console title is transfered at the end of 18 months.

Purchase Option

- The HydroCision power console is purchased at a 47% discount along with a minimum purchase of 6 TenJet hand pieces.
- The console title is transferred at the time of purchase.

3 Rental Option

- Rent the HydroCision power console for \$200 a month for 36 months.
- No minimum purchase of hand pieces required.
- The console title is transferred at the end of 36 months.

TenJet Financial Analysis

| | Placement | Purchase | Rental |
|--|-----------|----------|-----------|
| Term Length | 18 Months | None | 36 Months |
| Initial TenJet Hand Piece Purchase Quantity | 6 | 6 | 0 |
| TenJet Hand Piece Unit Price | \$850* | \$750 | \$750 |
| HydroCision Power Console Cost | \$0 | \$4,000 | \$200 |
| Initial Total Investment To Earn Console Placement | \$5,100 | \$8,500 | \$200 |
| Total Cost of Console Over Term | \$3,600 | \$4,000 | \$7,200 |

^{* \$850} for the first 36 TenJet hand pieces purchased. Then \$750 on all subsequent purchases.